



Deputy Mayor Brian Sanderson and Councillor Mike Edwards

I am responding to your media release issued December 29, 2015, titled 'Collingwood's Support for Regional Airport'. Having sought diligently over the past 18 months to obtain an access agreement, this is the first time I have learned (through a media release) of the criteria to be met which might lead to an access agreement.

Clearview Aviation Business Park made detailed representations to the Collingwood Regional Airport Services Board on three separate occasions and on one occasion to Collingwood Council. During these presentations we followed an approach that was directed by Collingwood staff, similar to approaches taken in the recent past for an 'Access Agreement'.

I understand and respect your responsibility to fully appreciate the intended uses and the financial and operational impacts, when determining the conditions of an access agreement. Protecting this very important asset (Regional Airport) is a theme the entire region has supported, including the business community in the face of the wpd industrial wind turbine application.

I am advised that should the MOE decide in support of the wpd application, it is highly unlikely that a successful challenge could be launched through the courts to defeat that approval. In short, we collectively have one chance to get it right! We either put forward our strongest possible case now or live with the results for generations to come.

It is for this compelling reason that we respectfully requested a simple, straightforward, legally non-binding 'letter of intent' that speaks to the concept of connectivity, cooperation and links between our two properties. We even suggested including a clear statement to be contained within the 'letter of intent' that 'access agreements' will be assessed individually and that approvals and conditions are solely within the purview of the Corporation of the Town of Collingwood.

Your statement that, "the Town does not want to prejudge any negotiations by issuing a statement of intent at this time" confuses me. It is generally accepted in the business community and the courts that a 'letter of intent' by its very definition does not prejudge negotiations. It merely speaks to the intent or vision of a particular matter, and identifies a context within which negotiations will occur.



In the spirit of creating a cooperative, positive and inviting regional business environment, I am once again respectfully asking that your Council reconsider its position related to the granting a 'letter of intent' to the Clearview Aviation Business Park. Please know that it is my sincere desire to work with our neighbours in a positive and engaging manner, an approach that will realize an opportunity to create a centre of excellence for the aviation industry and more importantly, exciting opportunities within our region for generations to come.

Sincerely,

A handwritten signature in blue ink, appearing to read "Remo Niceforo".

Remo Niceforo
President